

East County Referrals, Inc.

A Networking Organization of Business Professionals

East County Referrals Inc. is a local association of business professionals dedicated to generating new business for the membership through networking. We understand the process of building a new business. Hard work, sacrifice, dedication and talent are needed to succeed. In addition, quality community contacts are required for the growth and health of any enterprise. Through a network of contacts in East County Referrals Inc., we promote our members.

Our organization brings together the contacts businesses need to succeed in today's marketplace. We take pride in helping our members by using each other's services, and referring others to their services whenever appropriate. We expect and receive high quality professionalism from our members. Through weekly meetings, East County Referrals Inc. generates a strong camaraderie among members. We take pride in seeing our friends succeed.



How We Operate

East County Referral's Inc. meets Thursday mornings for a one hour breakfast meeting at 7:30 a.m. (www.ecreferrals.com for location). Each member has an opportunity to give and receive referrals during the meeting. The hour moves quickly and pleasantly through our agenda. A few guidelines prevent conflict:

- ◆ We accept only one member in each business classification.
- ◆ Each member must participate in the business of referrals.
- ◆ Each member, or designee, must regularly attend the weekly meetings.
- ◆ Meetings end promptly at 8:30 a.m.

Since we are a local organization, all dues are used for the benefit of our members. Quarterly evening socials give an opportunity for our families to meet.

What Are Your Needs

If you are a businessperson interested in seeing your enterprise grow, please consider joining our organization. It generates business; it is inexpensive; it facilitates friendships. It works! Contact any member, or leave a message on our voice mail for more information.

If your business category is already represented in the listing on the back please keep in touch with our membership director so you can be notified if openings occur.

If you need reliable professionals to serve your personal or business needs, keep this pamphlet handy. Our members, co-workers, friends, and families use it as a quick reference when they need the help of one of our members.

In Conclusion

Our members have found that East County Referrals Inc. provides them access to a high quality network of business professionals. Please consider joining our network, or using our members when a need arises. We look forward to serving you.

www.ecreferrals.com